

ANA FRANCISCA MAJOR



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EXPERIENCE

Law Practice Areas: International oil and gas law, transactions, labor, tax, commercial and compliance.

Work environment: Diverse, multicultural (presential and remotely) including international assignments.

Leadership and Management (Chevron Southern Africa Business Unit):

- Legal and Negotiations General Counsel
- Company Officer - Vice-President (Chevron Southern Africa Business Unit subsidiaries)
- Executive Compliance Assurance Sponsor
- Law Project Manager – international best practices and continued improvement process
- Compliance Officer (Texaco) and Hotline Manager (Chevron Southern Africa)
- Member of several Decision Boards:
 - Global and Regional Law Management
 - Major Capital Projects (strategy, commercial)
 - Operational Excellence Management
 - Cross Functional Performance and Career Development Committee (human resources)
 - Compliance Committee and Hotline Management (policies and compliance)

Relevant Activities and Achievements:

- Managing, mentoring and developing teams with focus on results
- Design and implementation of organizational structures, processes, services and solutions for legal, contracts, procurement, labor and tax
- Creating and implementing the regulatory compliance methodology and processes
- Negotiating international oil and gas concessions, contracts and investment transactions
- Developing and implementing international best practices and continued improvement process for the Global Upstream Law

CURRENT:

- AEGIS – Gestão, Projectos e Soluções - Co-founder
- Certeza® Compliance Solutions - Project Owner
- Academia BAI - Teaching | Seminars | Conferences

ACADEMIC BACKGROUND

Law

Business Law

AVAILABILITY



EXECUTIVE MANAGEMENT



MANAGEMENT CONSULTING



PROFESSIONAL TRAINING LECTURES
SEMINARS AND CONFERENCES

HABILITIES AND SKILLS



LEADERSHIP



STRATEGY



CORPORATE GOVERNANCE



COMPLIANCE



OIL & GAS



NEGOTIATIONS



COMUNICACION



ANALYTICAL SKILLS

LANGUAGES



ENGLISH



PORTUGUESE



FRENCH



SPANISH

INTERNATIONAL EXPERIENCE



REFERENCES

NOELMA V. D'ABREU | CEO
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